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Will Diaz
 Field Alliance Lead - Google Cloud at 2nd Watch




Will Diaz · 2nd
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 2nd Watch
 University of Houston, C.T. Bauer College of Business

Highlights


 **Reach out to Will for...**
 Joining a nonprofit board.
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About


I strive to help clients gain greater value and maximize their return on investment in the technology that supports their business. My target market includes Enterprises to mid-sized companies in various industries including: consumer goods, manufacturing, financial services, Oil and Gas, SLED and healthcare. [... see more](#)


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 **Field Alliance Lead - Google Cloud**
 2nd Watch · Full-time
 Aug 2020 – Present · 11 mos
 Houston, Texas, United States
 **2nd Watch Managed Cloud Services**

 **Cloud Sales Executive**
 Google · Full-time
 Jun 2017 – Jun 2020 · 3 yrs 1 mo
 Austin, Texas Area
 The Google Cloud Platform team helps customers transform and evolve their business through the use of Google's global network, web-scale data centers and software infrastructure. As part of an entrepreneurial team in this rapidly growing business, you will help shape the future of businesses of all sizes use technology to connect with customers, employees and partn [...see more](#)

 **Cloud Sales Executive | CNG**
 Cisco Meraki
 Jan 2017 – Jun 2017 · 6 mos
 San Francisco Bay Area
 Founded by MIT grad students in 2006, and acquired by Cisco Systems in 2012, Cisco Meraki has grown to become an industry leader in cloud managed IT, connecting businesses around the world. Today, we continue our relentless pursuit of innovation, as we build new products on the Meraki platform, and expand sales into new markets.

 **Enterprise Sales Executive - Softlayer**
 IBM
 May 2015 – Nov 2016 · 1 yr 7 mos
 Houston, Texas Area
 SoftLayer, an IBM Company, provides cloud infrastructure as a service from a growing number of data centers and network points of presence around the world. Our customers range from Web start-ups to global enterprises. [...see more](#)

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 **Cloud Sales Executive**
 Rackspace
 Jun 2014 – May 2015 · 1 yr
 San Antonio, Texas Area
 Rackspace® Hosting (NYSE: RAX) is the managed cloud company, delivering open technologies and powering hundreds of thousands of customers worldwide. Rackspace provides its renowned Fanatical Support® across a broad portfolio of IT products, including Public Cloud, Private Cloud, Hybrid Hosting and Dedicated Hosting. The company offers choice, flexibility and free [...see more](#)

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